



MIAMI-DADE COUNTY FLORIDA BUSINESS DEVELOPMENT MISSION



Republic of China (Taiwan)

(Taipei)

April 20-23, 2016

ORGANIZED BY THE OFFICE OF ECONOMIC DEVELOPMENT AND INTERNATIONAL TRADE DEPARTMENT OF REGULATORY AND ECONOMIC RESOURCES, MIAMI-DADE COUNTY









Business Development Mission

Republic of China (Taiwan)

(Taipei) April 20 - 23, 2016

Organized by
The Office of Economic Development and International Trade
Department of Regulatory & Economic Resources, Miami-Dade County

Practical Information Official Mission Itinerary/Program

(Subject to Change)

Compiled by

Desmond Alufohai, CMP, CGBP

International Trade Coordinator
Economic Development & International Trade Office
Department of Regulatory & Economic Resources, Miami-Dade County, Florida, USA
Tel: + 1 305.375.1254; E-M: alufoha@miamidade.gov

Thanks to our sponsors for their generous support.













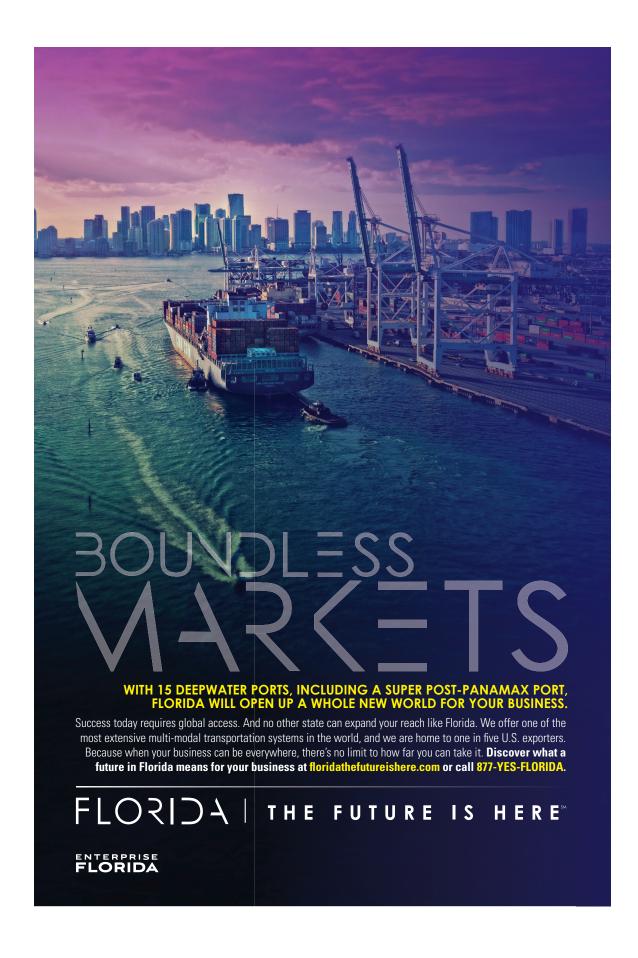
Holland & Knight



GREATER MIAMI CONVENTION & VISITORS BUREAU







We are honored and proud to be a part of the Business Development Mission to People's Republic of China and Taiwan organized by the State through Enterprise Florida and Miami Dade County with the China - US - Latinamerica Trade Center.



The world market its expanding at a fast pace, planning ahead for what the future holds is essential.

The Business Market between China, the United States of America and Taiwan, its growing at an accelerated rate in many fields.

Especially in key industries of development like aerospace, automotive, chemical manufacturing, information technology, medical devices and health care, green building, telecommunication, plastics and more.



As immigrants ourselves, we understand the importance of professional specialized advice when it comes to exploring new opportunities and evaluating new markets from different perspectives. In addition, we ascertain whether our clients should seek professional assistance in other important related areas, such as residential and commercial real estate, trademarks, accounting, marketing and tax matters.



We believe that every business and family has particular needs, therefore our services outline all possible products and steps required to successfully accomplish the long term goals of our clienteles. We welcome this opportunity with joy, and will be waiting for you when you arrive in Florida to do Business.

Visit our website: www.ariastovar.com | Contact us: info@ariastovar.com | Or visit our offices at : 2250 NW 136th Avenue Pembroke Pines FL, 33028 | Tel : 954-385-2284 | Or at : 75 Valencia Avenue Gables Square Building Suite 703 Coral Gables, FL 33134 | Tel: 305-722-5281

















H&K美国律师事务所是您在美国的法律团队 为您在美国投资全心全力提供全面法律服务

- » 美国最大的律师事务所之一
- » 26 家办事处 (纽约,迈阿密,洛杉矶,旧金山等等城市)
- » 在全球共拥有 1,100 多名律师和其他专业人士
- »提供诉讼、商业、房地产和政府法律事宜的代理服务



请联系刘莹律师(合伙人)- 普通话,广东话,英文 微信: yinggdubois55

Email: geneve.dubois@hklaw.com

也是佛州中美交流促进会(China Council Florida)的主席

Holland & Knight

www.hklaw.com









RE-ROUTE VIA MIAMI AND SAVE

- Only Port South of Virginia at -50/-52 Ft. Capable of Handling Fully Laden 14,000 TEU Vessels
- 13 Ship-to-Shore Cranes Including 6 Super Post-Panamax
- On-dock Intermodal Rail Provides Access to 70% of the U.S. Population in 1-4 Days
- Direct Tunnel Connection to the U.S. Interstate Highway System
- Big Ship Berths Only Two Miles from the Sea Bouy Allows Fast Access
- No Air Draft Restrictions, No Fog, Nor Snow Delays
- Trade Nexus for Asia, Europe, the Americas, and Other Emerging Markets
- Reliable Labor Relations





You www.portmiami.biz | MIAMI-PADE









ECONOMIC DEVELOPMENT & INTERNATIONAL TRADE

INTERNATIONAL TRADE PROMOTION UNIT

The goal of the International Trade Promotion Unit is to solidify Miami-Dade County's position as a world class center of international trade. Our strategy is to promote international trade by emphasizing the County's unique combination of assets – its geography, superior infrastructure, business climate, and access to financial services, to the worldwide trading community. We help local companies access global markets.

PROGRAMS & SERVICES:

TRADE MISSIONS PROGRAM

Outbound Missions

Recruit small businesses to participate in official County-led business development missions and trade shows. The outbound missions program provides business opportunities in foreign markets for New-to-Export and/or New-to-Market companies.

Inbound Missions and Delegations

Receive and plan itineraries, agendas and protocol for incoming missions, delegations, and dignitaries visiting Miami-Dade County.

Business Meetings & Networking

Arrange business-to-business matchmaking meetings for buyers and sellers to discuss common commercial interests.

* TRADE COUNSELING ASSISTANCE TO SMALL BUSINESSES

Trade Leads and Referrals

Issue business alerts and supply trade referrals to local small businesses upon request.

Customized Trade Briefings and Presentations

Provide customized trade briefings and reports tailored to the individual needs of the requesting organization.

Market Analysis & Research

Perform country analysis and market intelligence research upon request to determine best country prospects and industry sectors suited for the needs of the company.

For more information about international trade programs and services contact:

Desmond Alufohai International Trade Coordinator T: 305-375-1254

T: 305-375-1254 E: oedit@miamidade.gov



***** EDUCATIONAL PROGRAMS

Import/Export Workshop & Webinar Series

The workshop and webinar series *Practical Tools for Trade* is designed to help local small businesses better understand the unique challenges encountered when trading internationally. The workshops were recognized with an Achievement Award from the National Association of Counties (NACo) in 2011.

Trade Workshops and Conferences

Organize and coordinate conferences and trade programs in conjunction with other agencies to provide updated trade information and assistance to small businesses.

MIAMI-DADE SISTER CITIES PROGRAM

Administer the Miami-Dade Sister Cities Program. The County has Sister Cities affiliations with 25 communities worldwide.

MARKETING & OUTREACH

Miami Consular Corps & Foreign Trade Offices

Liaise with the Miami Consular Corps and Foreign Trade Offices, and conduct Consular Corps workshops to acquaint the accredited diplomats with resources in our community.

Economic Development Agencies

Coordinate trade promotion activities with economic development agencies at the local, state, and federal levels.

Calendar of Events

Maintain, publish, and distribute an online international calendar of events for the business community.

Database & Website

Maintain an active database of local companies that is used for promoting departmental programs and to match interested commercial parties during business-to-business meetings.

PROMOTING MIAMI-DADE COUNTY AS A GLOBAL GATEWAY AND ENHANCING ACCESS TO ECONOMIC DEVELOPMENT OPPORTUNITIES

IMPORTANT & PRACTICAL INFORMATION

CONTACT INFORMATION FOR EDIT STAFF

Desmond Alufohai, CMP, CGBP

International Trade Coordinator

Economic Development & International Trade Office

Department of Regulatory & Economic Resources (RER) Miami-Dade County

BlackBerry: +1 (305) 898 3327; Office: +1 (305) 375 1254; Email: Alufoha@Miamidade.gov

Local Mobile Phone Number in China: + 86 131 2082 9337.

WeChat: desalufy

Manny Gonzalez

Chief, Economic Development & International Trade Office

Department of Regulatory & Economic Resources (RER) Miami-Dade County

<u>Tel: +1</u> (786) 405 4885; **E-Mail**: <u>Mjgz@miamidade.gov</u>

WeChat: Manny

ENTRY VISA

People's Republic of China (PRC)

A valid passport, not expiring for at least six months, is required for entry into China. A valid entry visa is also required for U.S. citizens. The lack of either of the above will result in a fine and immediate deportation. You can apply for a Chinese visa at:

Consulate General of the People's Republic of China in Houston

4317 Montrose Blvd, Houston, TX 77006

Tel: (713) 520-462; Fax: (713) 521-3064 Website: http://houston.china-consulate.org.

Visa Office Hours (Mon -Fri)

9:00AM - 11:30AM & 1:30PM - 3:00PM

Republic of China (Taiwan)

The United States and **Taiwan** have a Visa Waiver Program (VWP), therefore U.S. nationals are eligible for visa-exempt entry into Taiwan.

HEALTH & VACCINATION

A number of vaccinations are recommended for visitors to China. For up-to-date information, consult your personal physician and/or visit the Center for Disease Control and Prevention (CDC) website at: www.cdc.gov. A yellow fever vaccination certificate (yellow card) is required for entry.



Medications: Carry prescription medication in original packaging, along with the prescription. Many commonly-used U.S. drugs and medications are not available in China, and counterfeit, low-quality knockoffs are prevalent. If you try to have medications sent to you from outside China, you may have problems getting them released by

Chinese Customs and/or you may have to pay high customs duties.

Air Quality Monitor: Air pollution is a significant problem in many locations. Anti-pollution air/face mask is recommended in some cities.

PERSONAL IDENTIFICATION

Chinese law requires that you carry your valid U.S. passport and Chinese visa or residence permit at all times. Failure to register with the police within 24 hours of arrival in the country, whether traveling or residing in China, could result in fines and deportation. Hotel staff will usually register you upon check-in. However, if you are staying in a private home with family or friends, take your passport to the local police station to register.



SUGGESTED ATTIRE

Business attire is recommended for all business meetings, luncheons and networking receptions. Business casual is recommended for all other casual events. Comfortable casual attire is recommended for travel and for after business hours.

LODGING

Shanghai (April 12 – 15, 2016)	<u>Hangzhou</u> (April 15 – 17, 2016)
Hyatt on the Bund	JW Marriott Hotel
199 Huangpu Road	28 Hushu South Road
Shanghai 200080	Hangzhou, Gongshu District
People's Republic of China (PRC)	Zhejiang Province, 310006
Tel: +86 21 6393 1234	Tel: +86 571 8578 8888
Guangzhou (April 17 – 20, 2016)	<u>Taipei</u> (April 20 – 23, 2016)
Grand Hyatt Hotel	Grand Hyatt Hotel
12, Zhujiang West Road	2, SongShou Road
Pearl River New City	Taipei, Taiwan
Tianhe District, Guangzhou 510623	Tel: +886 2 2720 1234
Tel: +86 20 8396 1234	

TRANSPORTATION

Your mission participation fee covers roundtrip airport transfers and from mission recommended hotels to all official meetings. Participants are advised to use the private taxi service (white and green cabs) for their personal travel. Ask the hotel concierge staff to provide you with the Chinese name and address of your destination in writing to be provide to the taxi drivers. Most drivers don't speak English.

WEATHER INFORMATION

Average high/low temperatures (April).

Shanghai: 66°F / 59°F. Hangzhou: 70°F / 54°F Guangzhou: 79°F / 66°F Taipei: 74°F / 66°F



TIME DIFFERNCE

Shanghai, Hangzhou, Guangzhou and Taipei cities are 12 hours ahead of Miami EST.

MISSION ITINERARY & PROGRAM

Wednesday, April 20, 2016

(Taipei) Travel Day. Casual Attire

7:00 AM Breakfast included with room rate

7:30 AM Depart for Guangzhou Baiyun International Airport

11:30 AM Air China Southern Flight #3097 departs for Taipei Taoyuan International Airport, Taiwan.

1:30 PM Flight arrives in Taipei. After customs and immigration formalities, delegate departs for **Grand Hyatt Hotel, Taipei.**



Grand Hyatt Hotel2, SongShou Road
Taipei, Taiwan
Tel: +886 2 2720 1234

4:00 PM Check-in formalities at the hotel.

REST OF EVENING ON YOUR OWN

Thursday, April 21, 2016 (Taipei) Business Attire

8:00 AM	Breakfast included with room rate.
9:00 AM	In-Country & Market Opportunities briefing by American Institute in Taiwan (AIT). Location : Room 3207, 32 nd Floor, Sec 1, Keelung Rd, Xinyi District, Taipei City 11012 Contact : Henley Jones Tel : +886 2 2162 2000
10:30 AM	Delegation depart for New Taipei City for a visit with city officials (Miami-Dade County and New Taipei City has been engaged in a Sister Cities relationship since 1989) Location: No. 161, Sec 1, Zhongshan Road, Banqiao District New Taipei City 22001, Taiwan Contact: Flora Chen Tel: +886 2 2960 3456 ext. 2171; E-Mail: aa1548@ntpc.gov.tw;
11:30 AM	Arrive in New Taipei City
11:45 AM	Courtesy Meeting with the Honorable Eric Chu , Mayor of New Taipei City Mayor Chu will be accompanied by New Taipei City Commissioner of Economic Development Department, Commissioner of Education and Commissioner of Cultural Affairs.
12:15 PM	Lunch hosted by Deputy Mayor Chen Shen-hsien , New Taipei City
2:00 PM	Delegation is taken on a guided tour of Yingge Ceremics Museum
3:50 PM	Delegation returns to Grant Hyatt Hotel, Taipei
6:00 PM	Delegation assembles as the hotel lobby and departs for AIT reception
6:30 PM	Networking reception hosted by the Director of American Institute in Taiwan. Venue: TWTC Club, 33 rd Floor, 333 Keelung Rd, Sec 1, Taipei City.

Friday, April 22, 2016

(Taipei) **Business Attire**

8:00 AM Breakfast included with room rate

9:00 AM Joint Florida Business Seminar and Miami-Dade County Branding Workshop

> Presentations from different Agencies highlighting Florida and Miami's attributes and unique assets as a Gateway of the Americas, global logistics hub and destination for in-bound investments.

Venue: TWTC, 2nd Floor, Conference Room 1, Section 5, Hsin-vi Rd, Taipei.

Speakers

- Representative of the American Institute in Taiwan
- Florida Commerce Secretary Bill Johnson
- David Hart Florida Chamber of Commerce
- Manny Mencia Enterprise Florida
- Miami-Dade County Commissioner Jose "Pepe" Diaz
- Jim Pyburn Port Everglades

12:00 PM Lunch on your own

2:00 PM Giftionery Taipei 2016 & Taiwan Souvenir Trade Show (Souvenir and Handicraft Show)

> The 70th edition underscores Giftionery Taipei's key role in Asia. The show which is coupled up with the Taiwan Souvenir and Handicraft Show, continues to offer areat surprises from big brands and innovative small companies. Packing the venue will be more than 700 exhibitors from home and abroad to showcase their best products. More than 20,000 buyers are expected at the show.

Location: Taiwan World Trade Center Hall 1.

6:30 PM Miami-Dade Government Officials courtesy dinner with representatives of the

Ministry of Foreign Affairs (MOFA) (By invitation only)

REST OF EVENING ON YOUR OWN

Delegates are advised to complete hotel pre check-out formalities.

Saturday, April 23, 2016

(Hong Kong/Dallas/Miami) Travel Day. Casual Attire.

6:00 AM	Breakfast included with room rate
7:35 AM	Depart for Taipei Taoyuan International Airport
11:05 AM	Cathay Pacific Airways flight #0475 departs for Hong Kong International Airport
1:05 PM	Flight arrives in Hong Kong
2:30 PM	American Airlines flight #138 departs Hong Kong for DFW International Airport
4:25 PM	Flight arrives in DFW, Texas
8:30 PM	AA flight # 0060 departs for MIA

Sunday, April 24, 2016

12:23 AM Flight arrives in MIA

END OF MISSION

#



INTERNATIONAL TRADE & DEVELOPMENT EXPORT SALES REPORT

The following is a record of export action(s) wherein Enterprise Florida provided export promotion assistance that resulted in an increase in sales in a current market, new market entry, or new product entry.

Company Information				
Company Name				
Address		County		
City	State	ZIP Code		
Contact Name	Phone			
Title				
Email	Website			
Export Results (including Direct Sales, Representation Agreements and Joi	nt Venture Agreements)			
Expected export sales through the next 24 months (Please specify best of Expected Sales are more than \$20 million, please provide further verification. Country(ies) of destination for this sale:	below:			
Date(s) of sale: Assistance Provided (Check those that apply)				
○ Trade Show/Exhibition ○ Trade Mission ○ Export Consultation	○ Dept. of Commerce Service○ Trade Lead ○ Market Rese		Export M	arketing Plan
What were your objectives in participating? (Check those that app	ly)			
○ Direct Sales ○ Representation/Distributor ○ Licensing/Joint Venture	Other			
Were your objectives met?				
Does your company plan on adding at least 10 jobs AND increasing its total er	nployment by at least 10% in the	next 12 months?	○ Yes	○No
Did your company apply for, or receive, a trade grant from Enterprise Flo	rida to participate in this event	or program?	○ Yes	○ No

PLEASE COMPLETE OTHER SIDE

This report is required for evaluating trade programs and their effectiveness. The information contained herein will be used for internal management purposes and is business CONFIDENTIAL, in accordance with Florida Statute(s) 812.081/288.075. We appreciate your support in completing this form in its entirety. (1/8/2015)





Company Name:

Testimonial
We are very interested in hearing your story about how this event or program helped you generate sales, or leads for future sales, and any impact it may have on employment at your company. If you also received a trade grant from Enterprise Florida, please let us know how it helped your company.
Do we have your permission to share this testimonial with others, such as the U.S. SBA, Florida Governor's Office, the U.S. Commercial Service, or publish on Enterprise Florida's website or in a Press Release? Yes No
On behalf of Enterprise Florida, thank you for your participation in this event / program.
Enterprise Florida Affidavit: I hereby swear that the above details are true and correct to the best of my knowledge.
Signature Date
Please Note: The form can be signed digitally or manually. To add a digital signature, right-click the signature box and follow the prompts. To sign manually, print the form and sign with an ink pen, or click cancel in the Sign Document dialogue box and print.
Print Name

This report is required for evaluating trade programs and their effectiveness. The information contained herein will be used for internal management purposes and is business CONFIDENTIAL, in accordance with Florida Statute(s) 812.081/288.075. We appreciate your support in completing this form in its entirety. (1/8/2015)





OFFICE OF ECONOMIC DEVELOPMENT & INTERNATIONAL TRADE MIAMI-DADE COUNTY

POST MISSION EVALUATION FORM

(For Government Officials & Agency Reps Only)

[PLEASE COMPLETE ONLY ONE REPORT PER PERSON. COMPLETED FORM SHOULD BE RETURNED TO THE MISSION COORDINATOR UPON COMPLETION OF THE MISSION]

Event: Miami-Dade County Business Development Mission to China & Taiwan (Apr 12-23, 2016) Participant's Name: Organization: Signature: _____ Date: ____ 1. Please state if your objectives for participating in this mission were met: 2. How many official meetings did you have with government/economic development agencies? _____ 3. List the important agency representatives, businesses, or dignitaries you met during this mission: 4. What institutional or bilateral relations if any, were established or renewed and with whom? 5. What opportunities did you have to promote Miami-Dade County as the "Gateway of the Americas" and international trade hub? 6. We would appreciate your recommendations and/or comments to help us improve the effectiveness of our trade mission programs:

Please be as accurate as possible in completing this form which is subject to audit and follow-up. By signing this form, I hereby attest that the above details are true and correct to the best of my knowledge. I understand that this report is required for evaluating EDIT's trade missions program and their effectiveness.

The information provided is public information and will be used for reporting purposes only.

MIAMI-DADE COUNTY

AT-A-GLANCE





The Stephen P.



MIAMI-DADE GOVERNMENT

Miami-Dade County government serves a population exceeding 2.7 million people with a work force of approximately 25,000 employees dedicated to providing the best services possible. The County has made it more convenient for residents to obtain County services at miamidade.gov, "24 hours a day, seven days a week." A wide array of services are available online to make payments, search maps, report a problem or submit ideas. Residents can request new traffic signs, schedule solid waste collections, track building

plans, and even check the arrival and departure times of flights at Miami International Airport. Payments for property taxes or building re-inspection fees can be made using credit cards, and many County forms can be easily printed or downloaded.

For information or service requests, residents can dial the County's 311 Monday through Friday from 7 a.m. to 7 p.m., and Saturday from 8 a.m. to 5 p.m. (closed on holidays). Specialists, with knowledge of more than 5,000 topics, are available to answer questions six days a week in English, Spanish and Creole. The 311 Answer Center handles approximately 2 million calls a year. The center provides 24-hour information services during emergency events such as hurricanes. In addition, residents can visit one of three 311 service centers for in-person assistance with transit passes, dog tag licenses, baby stroller parking permits, tax payment, and other services.

MUNICIPALITIES

Miami-Dade County is comprised of 34 municipalities: Aventura, Bal Harbour, Bay Harbor Islands, Biscayne Park, Coral Gables, Cutler Bay, Doral, El Portal, Florida City, Golden Beach, Hialeah, Hialeah Gardens, Homestead, Indian Creek, Key Biscayne, Medley, Miami, Miami Beach, Miami Gardens, Miami Lakes, Miami Shores, Miami Springs, North Bay Village, North Miami, North Miami Beach, Opa-locka, Palmetto Bay, Pinecrest, South Miami, Sunny Isles Beach, Surfside, Sweetwater, Virginia Gardens and West Miami. The City of Miami is the largest municipality, followed by Hialeah, Miami Gardens, Miami Beach, North Miami and Coral Gables. Each municipality has its own government and provides city services such as police and zoning protection.

UNINCORPORATED MUNICIPAL SERVICE AREA (UMSA)

The unincorporated areas of Miami-Dade County do not fall within the jurisdiction of a municipality. With a population exceeding one million residents, the unincorporated area, if declared a city, would form the largest city in Florida and one of the largest in the nation.

LOCATION

Miami-Dade County encompasses more than 2,000 square miles. Located along the southeast tip of the Florida peninsula, one-third of Miami-Dade County is located in Everglades National Park. Miami-Dade County is bounded by Biscayne Bay and the Atlantic Ocean to the east, Everglades National Park to the west, the Florida Keys to the south, and Broward County to the north.

POPULATION 2010 CENSUS

Total Population

2,496,435

Unincorporated Miami-Dade County

1,102,955

Total Municipalities 1,393,480

Updated March 2016

MIAMI-DADE COUNTY

OFFICIALS







Jean Monestime District 2 Chairman, Board of County Commissioners



Esteban Bovo, Jr. District 13 Vice Chairman, Board of County Commissioners



Barbara J. Jordan District 1



Audrey M. Edmonson District 3



Sally A. Heyman District 4



Bruno A. Barreiro



Rebeca Sosa District 6



Xavier L. Suarez District 7



Daniella Levine Cava District 8



Dennis C. Moss District 9



Sen. Javier D. Souto District 10



Carlos C. Zapata District 11



District 12



Harvey Ruvin Clerk of Courts



Pedro J. Garcia Property Appraiser



Abigail Price-Williams County Attorney

MIAMI-DADE BOARD OF COUNTY COMMISSIONERS

The Commissioners set policies and establish laws for the community. Commissioners are chosen in non-partisan, single-district elections. Miami-Dade County is structured into 13 districts. Residents choose only from among candidates running in the district in which they live. Commissioners serve four-year staggered terms, with elections scheduled every two years. Effective with the terms starting in 2012, Commissioners are limited to no more than two consecutive terms.

The Board of Commissioners selected Jean Monestime as Chairman, with his two-year term as Chair beginning Jan. 1, 2015.

GOVERNANCE

The Miami-Dade Board of County Commissioners is the governing body of unincorporated Miami-Dade County, and has broad, regional powers to establish policies for services that transcend city boundaries. The government provides major metropolitan services countywide and city-type services for residents of the unincorporated areas.

STRONG MAYOR

Miami-Dade has a Strong Mayor with the power to veto Commission action items. In January 2007, the Mayor was given additional powers providing for the oversight of the day-to-day operations of Miami-Dade. The Mayor can only serve two full terms of four years.

OTHER OFFICIALS

The Miami-Dade County Clerk is a constitutional officer of the State of Florida, elected to a four-year term. The Clerk serves as the County Recorder, custodian of all records filed with the Court, and as Clerk of the Board.

In 2008 voters made the position of Property Appraiser an elected one. The Property Appraiser is charged with determining the value of all property within the County for tax purposes, maintaining related records and granting exemptions.

The Miami-Dade County Attorney's Office provides legal representation to all aspects of Miami-Dade County government, including the Mayor, Board of County Commissioners, Property Appraiser, County departments and numerous boards, authorities, councils and commissions.

NOTES

NOTES